

Turning Around Freight Railways and Logistics



Who is Trendline ?

- We are an International Railway and Port Logistics Consulting Firm, networked all over the world,
- We have over 25 years of rail freight and ports experience and research,
- We successfully ran the largest rail company in Africa and Asia but we have a passion for being Malaysian and assisting and supporting our Malaysian in their rail and port logistics.
- Our experience is in railway & port logistics in strategy, strategy implementation, talent management, capital investments, expansions, maintenance, operations, railway and intermodal terminals, infrastructure, rolling stock (locos, wagons & coaches), engineering, new rail lines, rail technologies, digitalization, real estate leveraging, integrated road and rail logistics, rail diversified revenues of loading, off-loading, chartering of vessels, clearing & forwarding, overseas land side arrangements, terminal operations, rail simulations, scenario planning, commercial, safety, finance, human resources, training & development, railway universities, lean-six sigma, planning, network operations, regional integration, intra—regional trade, inter-railway collaboration, development finance institutions, credit rating agencies, international rail collaboration, cross-border operations, risk management, heavy haul, rail service design, train planning, train resourcing, community & stakeholder engagement, railway social upliftment (jobs, health trains, business development, by leveraging our diverse expertise and working closely with clients to exceed their expectations and we empower our customers to propel world forward.

Holistic Approach of Turning around Freight Railways and Port Logistics

Freight Railway : Strategic Growth & Sustainability Implementation Plan

Industrialization & Social Upliftment Plan

Logistics Strategy & Partners & Service Offerings

Trucking, Loading, offloading, terminals, shipping, clearing & forwarding, real estate, commodity finance, etc.

Customer, Marketing & Revenue Plan (Incl, diversified revenue)

Key Account Management, Collaboration, Pricing, Public/Private Partnerships

Locomotive, wagon & coach Resourcing Plan

Investment & Funding Plan, Digitalization & Technology, Plan, expansions, short-medium-long term asset life-cycle management, maintenance plans, partnerships with other countries, partnerships with shipping lines, deployment plans, safety, security, condition monitoring, network plan, upgrades

Infrastructure Plan

Operations Plan

Integrated logistics planning, simulations, efficiencies, train planning, maintenance scheduling, deviation monitoring, crewing, inter-railway, etc., etc.

People & Culture Plan

Leadership archetype, culture, reward & recognition, talent, CE talent forum, school of rail, T & D, Resource planning,

Office of CEO: Enablement & Monitoring: Project Management & Performance Office (PMO), Futures Think Tank and Skills Transfer



THANK YOU

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